

## Planning and Monitoring

**Organizational Performance Standards**



**G&T**

**Stakeholders**

- Domain Subject Matter Expert +
- Project Manager +
- Sponsor +

**Techniques**

- Brainstorming +
- Interviews +
- Items Tracking +
- Lessons Learned +
- Metrics and KPIs +
- Observation +
- Process Analysis +
- Process Modelling +
- Reviews +
- Risk Analysis and Management +
- Root Cause Analysis +
- Survey or Questionnaire +
- Workshops +

## 3.5 - Identify BA Performance Improvements

**Elements**

- Performance Analysis
- Assessment Measures +
- Analyze Results
- Recommend Actions for Improvement +

**Inputs**

**Approach**

**3.1 - BA Approach**



**BA Performance Objective (external)**

**3.5 - BA Performance Assessment**

Metric	Before	After	Improvement
Total Units / Month	80	80	-
ASP	\$1,541	\$2,076	+ \$535
Gross Margin / Unit	\$848	\$1,246	+ \$398

  

Monthly Impact		Annual Impact	
Revenue	Profit	Revenue	Profit
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678
\$1,234,567	\$234,567	\$12,345,678	\$2,345,678

**Outputs**

**Tasks Using This Output**

- 3.1 - Plan BA Analysis Approach
- 3.2 - Plan Stakeholder Engagement
- 3.3 - Plan BA Governance
- 3.4 - Plan BA Information Management
- 4.5 - Manage Stakeholder Collaboration

**The purpose of Identify BA Performance Improvements is to assess BA work and to plan to improve processes where required.**

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