

# 13 - Stakeholder

## Initiating



**Project Charter  
(4.1)**

### Procurement management plan

RFI Request For Information

RFP Request For Proposal

RFQ Request For Quotation

IFB Invitation For Bid

TN Tender Notice

IFN Invitation For Negotiation

**Procurement documents  
(12.1)**

### Inputs

## 13.1 - Identify Stakeholders

### T&T

### Expert Judgment



### Meetings



### Outputs

Nairobi Training Centre				Stakeholder Register		New Campus Development					
ID	Name	Role Title	Location	Expectations	Influence L/M/H	when in the project Start Phase 1 Phase 2 Phase 3				Internal/ External	Champion
BA01	Peter P Ecker	Sales Manager	Wyboston	New Product information, Development Plan	H	Y	Y		Y	Internal	Supporter
BA02	Brian G Holder	CEO	London	Success for whole project, increased delivery capability	H	Y	Y	Y	Y	Internal	Champion
BA03	Sylvia Thomas	Finance Director	London	Success for whole project, increased delivery capability	H	Y	Y	Y	Y	Internal	Champion
BA04	David O'neils	Training Director	Wyboston	increased portfolio	M	Y	Y	Y	Y	Internal	Neutral
BA05	Peter Lampart	Dean Business School	Birmingham	regular communications, increased networking capability	H	Y		Y		External	Supporter
BA06	Gerry Beale	Facilities Director	London	increased portfolio, better utilisation and efficiencies	H	Y		Y		Internal	Neutral

**Stakeholder register**

To

- 5.2 Collect Requirements
- 8.1 Plan Quality Management
- 10.1 Plan Communications Management
- 11.1 Plan Risk Management
- 11.2 Identify Risks
- 12.1 Plan Procurement Management

**To identify the people, groups, or organizations that could impact or be impacted by a decision, activity, or outcome of a project.**

### Enterprise Organization

### Enterprise Environmental Factors



### Organizational Process Assets